

FIRST TECHNOLOGY, INC.

THE INDUSTRIAL PROCUREMENT COMPANY

Making Technology Available Worldwide since 1988



WE ARE YOUR GLOBAL SOLUTION,
WHEREVER YOU ARE



LEADING
INDUSTRIAL
PROCUREMENT
SOLUTIONS

FIRST TECHNOLOGY, INC.

Is an international organization headquartered in Miami, Florida, USA. It has regional offices in Lima, Peru and associated offices in most Latin American countries. It also has associate offices in Spain.

First Technology, Inc., started operations in 1988 and is a recognized leader in its line of business.

Our Objective

FTI is dedicated to serve the sourcing, procurement, supply of industrial goods and services needs of Latin American and European companies, mainly those engaged in Mining, Oil and Gas Extraction, Chemicals, Power Generation and Distribution, Metalworking, Agroindustry, Food, Plastics and Cements.

FTI also distributes industrial products of European origin in North America (USA and Canada).

First Technology, Inc. can support you with the supply and distribution of various industrial services with short, medium and long term financing.



FTI provides industrial sourcing, procurement, purchasing, freight consolidation and shipping services for importers, distributors and major industries in Latin America and Europe

In addition, FTI acts as a purchasing office in the United States for several industrial companies that entrust us with the fulfillment of the aforementioned tasks.

Likewise, FTI is a gateway to the attractive North American market through its wide range of industrial representatives and distributors covering the entire U.S. and Canada.

The figures speak for themselves:





Supply

FTI offers industry solutions through the supply of goods and services, procurement, contract negotiation, pricing agreements, purchasing, freight consolidation and shipping solutions for importers, distributors and major industries in Latin America, the Caribbean, North America and Europe. The wide range of solutions is comprehensively performed as direct order, turnkey and after-sales service is offered.



Financing

FTI offers short-term lines of credit for qualifying customers. Credit evaluation is completed within 24-48 hours. Over 80% of our customers enjoy a line of credit with which they have ample freedom to make their purchases through us. For larger projects or turnkey deliveries, FTI offers medium and long term financing with the support of Eximbank for up to 5 years. Ask us how to obtain financing for your needs or fill out and send us the credit application so we can set up your line of credit.



Distribution

We are proud to be distributors of leading manufacturers of industrial equipment and industrial services for Latin America, the Caribbean, the United States, Canada and Europe. We can design a complete distribution chain, including logistics at origin, transportation, import on consignment, establishment of sales representatives by geographic area and distributors with inventory in their warehouses. If you want to distribute your products in South America or North America, FTI is your ideal partner.



Development

FTI has extensive experience in developing new markets and new lines of distribution with efficient logistics solutions. Through its export & import management capabilities, FTI conducts business operations and supports U.S. exporters in gaining new markets, and opens business opportunities for foreign companies in the U.S. and Canada.



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ABOUT US



CANADA

UNITED STATES **FTI**

 OFFICES

 CUSTOMERS

MEXICO

GUATEMALA

EL SALVADOR

PANAMA

R.DOMINICANA

VENEZUELA

COLOMBIA

ECUADOR

PERU

BOLIVIA

PARAGUAY

BRAZIL

CHILE

ARGENTINA

URUGUAY

FTI offers turnkey projects including civil works, tooling equipment, assisted operation, services, support, training, warranty, spare parts supply and project financing.

In addition, FTI leads market development of new products for South and North America, up to the establishment of a distribution chain.

These are the group's recent most important recent projects:

Delivery of a turnkey project to an important hydroelectric company in the Caribbean for alerts and protection of electrical storms for US\$ 850.000

Supply of overhead conveyors for automatic assembly and painting processes, for a value in excess of US\$ 1.000.000

Supply of anti-wear products US\$ 3.000.000

Filters and filtration equipment US\$ 880.000

Two thermoelectric generation plants with a total capacity of 320 MW, for a value in excess of US\$ 80.000.000

Two used thermoelectric generation plants with a capacity of 200 MW, valued at more than US\$ 30.000.000

Specialized grease supply solutions for mining processes under consignment

Commercial and logistical establishment in the USA of EGA Master USA - a leading Spanish company in premium industrial tools to distribute throughout North America through representatives and distributors at the national level.

One Combined Cycle with a capacity of 80 MW, valued at more than US\$ 80,000,000

Diving equipment and decompression chamber for oil company for more than US\$ 400.000

Supply of a 450 Tm capacity crane US\$ 4.600.000

Centralized lubrication installation US\$ 850.000

LIST OF PRODUCTS BY CATEGORY/BRAND

COMPRESSORS

Air, high pressure, piston, screw, rotary, portable, compressed air systems compressed

Atlas Copco
Chicaco Pneumatic
Comp Air
Gardner Denver
Ingersoll Rand
Le Roi
Quincy

AIR FILTERS, WATER, OIL AND HVAC

Air Guard
American Air Filter Aaf
Donaldson
Glass Floss
Hilliard
Hilco
Parker
Pneumafil
Spin Tek
Ultrafilter (Donaldson)
US Filter

PIPE

Steel, PVC, CPVC, HDPE, conduit, carbon

Algom
Davidson Pipe
Gedro Fischer
Siderca
Merfish
Car Tubes

Tamsa
High performance piping
Lances

ELECTRICAL PRODUCTS

Starters, contactors, motors, gearmotors, enclosures, connectors, transformers, cables, switches, lamps

3M
ABB
Baldor
Bonfiglioli
Coleman Wire
Crouse-Hinds
Cutler-Hammer
Eaton
Felm Motors
General Electric
Ferraz Shawmut
Lumberg
Mitsubishi
Neeltran
Omron Electronics
Oriental Motors
Olivibrator
Perkins
Safra
Service Wire Cable
Sew Eurodrive
Teco Westinghouse
Ushio

HOSES AND FITTINGS

Ancla
Camozzi
Continental
Contitech
Dayco Eastman
Dunlop
Eaton
Furon
Gates
General Ruber
Hansen
Unaflex

HYDRAULIC SYSTEMS

Pumps, valves, Transducers, turbines

Balluff
Bosch Rexroth
Braden Gearmatic
Delta Power Co
Ebara
Goyen
Gresen
Mile Marker
Milwaukee Cylinder
Norgren
Parker
Rexroth Hydraulics
Ross
Danfoss
Staffa/Kawasaki
Vickers
Xylem

SUPPLIES FOR OIL EXPLORATION

Pumps, rods, sand, spare parts, equipment, crossovers

Cooper, Frank
Harbison Fischer
Norris
Oglebay
Polyken
Upco
Weatherford
Wellmaster

PRODUCTS FOR REPAIR, MAINTENANCE AND LUBRICATION

Bijur Delimon
Chicaco Pneumatic
Farval
Graco
Jet Lube
Loctite
Myers
Royal Mfg
Wurth

PUMPS AND SYSTEMS

Submersible, down-hole, vertical, horizontal, centrifugal, displacement

Becker
Bell & Gossett
CAT
Ebara
Goldman-Rupp

Goulds Pumps
Graco
Harbison Fischer
Haskel
Imojohnston Pumps
Moyno
Nash Elmo
Peerless Pumps
Paco Pump
Prominent
Roper Pumps
Watts

SAFETY EQUIPMENT

3M
Akron
Allegro
Ansell
Brady
Bullard
Du Pont
Elkhart
Federal Signal
Lakeside Plastics
MSA
Orlaco
Showa
Uvex

VALVES, COUPLINGS AND REGULATORS

Bullet, bronze, steel, solenoid, pneumatic, butterfly, check, relief, globe, flapper, etc.

Apollo
Asco

Barksdale
Camozzi
Center Line
Dresser Flow Ctl
Fisher
Hammond
Hydac
Kimray
KTM
Nibco
Nilcor
Tachen
Taylor Valves
Vickers
Watts

MEASUREMENT AND CONTROL SYSTEMS

American Granby
Ashcroft
Avtron
Dwyer
Hetronic
Lenz
Mahr
Mitutoyo
Pepperl Fuchs
YSI

MISCELLANEOUS EQUIPMENT AND SUPPLIES

Alzchem
Bendix
Conductix
Daewoo
Doosan

Ecco Group
Elliot Tool Tech.
Endress-Hausser
Fmc Technologies
General Electric
Honeywell

TOOLS

Ingersoll Rand Tools
John Deere
Kennametal
Mettler Toledo
Ohaus
Radwag Balances
Rexnord
Siemens
Signode Tools
Smalley Rings
Solar
Universal Stenciling

CONVEYOR COMPONENTS

Greenfield
Ideal



SOME OF OUR CUSTOMERS





Mining Companies

Antamina
Chinalco
Codelco
Goldfields La Cima
Grupo México
Ludín Gold
Minera Atacocha
Minera Barrick
Minera Buenaventura
Minera Cerro Verde
Minera Condestable
Minera El Brocal
Minera Milpo
Minera Volcan
Minsur
Panamerican Silver
Pronico
Shougang Hierro Peru
Southern Peru Copper
Vale
Yanacocha

Industrial Companies

Aceros de Guatemala
Ajover
Alicorp
Andrade Gutierrez
Azucarera Andahuasi
Azucarera Laredo
Brinsa
Cemex
Corp. Font
Corp. Lindley
Esenttia
Emcoclavos/Mustad
Gerdau Siderperú
Grupo Almar
Hidrostal
Hutchinson
Indeco
Kraft Foods
Nestlé
Novacero
Panama Canal Authority
Plastiglas
Química del Pacífico
Robocon Servicios
San Miguel Industrias PET
Sandvik
Team Foods
Tecnologica de Alimentos
Tubos Colmena
Tecnologia Textil
Tumi Raise Boring

Oil and Gas

Cia. Petrolera Río Bravo
G+M Petrolera
Mercantile Peru Oil & Gas
Oleoducto de Crudos Pesados
Petrobras
PetroEcuador
Petrolera Monterrico
PetroPerú
Petrotech
Pluspetrol
Sapet

Electricity Generation

Aguaytía Energy
Edegel
Edelnor
Egasa
Egesur
Empresas Eléctricas de Piura
Emp. Generación Machupicchu
Etevensa
Kallpa Generation
Lageo
Tractebel

Refineries

Cajamarquilla
La Pampilla
PetroPerú





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